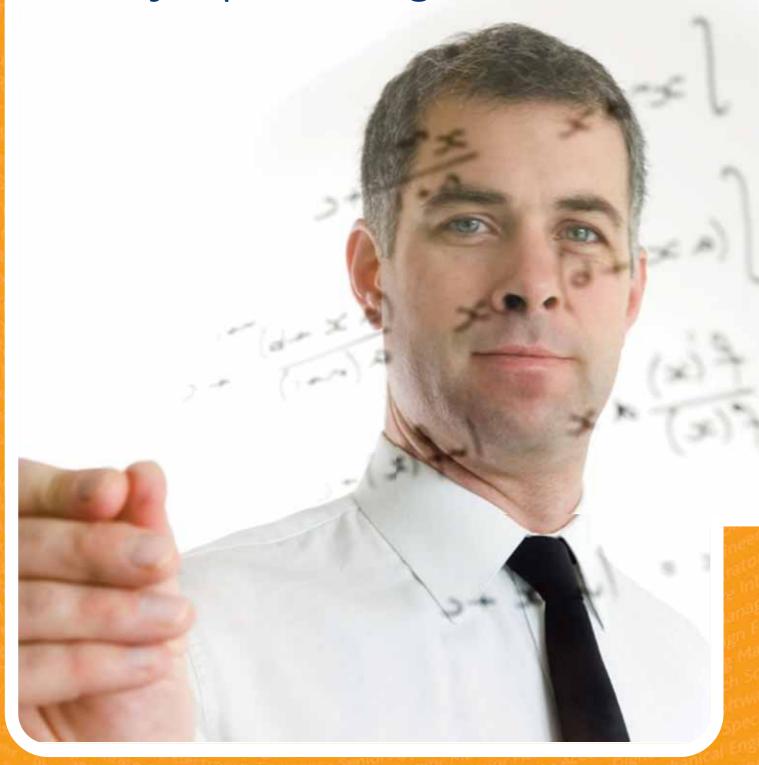


ecm is one of the most respected recruitment specialists in the UK – we are highly focussed, working at the very top of the high-tech sector



ecm recruits for a very specific type of client – we work closely with those innovative companies, consultancies and research centres throughout the UK who are able to offer some of the most challenging opportunities at the cutting edge of technology.

Our consultants are technically qualified and so understand the real needs of both the candidate and the client. The vacancies handled are for "state of the art" projects and range from post-graduate to senior management positions.

ecm has a strong track record of providing high calibre candidates, and has seen many of its clients grow from high-tech start-ups into major international players.

The majority of **ecm** candidates have achieved a
1st or 2.1 Honours degree from a top university in
subjects such as Computer Science, Electronics,
Engineering, Maths, Mechanical Engineering, Natural
Sciences or Physics. Two thirds will also have an
additional qualification such as a Masters or
Doctorate.

All our consultants are down to earth 'techies' with solid academic backgrounds and relevant R&D experience and can effectively match requirements based on years of accumulated knowledge.

We take the time to talk to both candidates and clients to understand fully the technical needs of both. We also place great emphasis on the personal qualities and team fit when we are looking for candidates for a particular client's vacancy.



a refreshingly non-pushy approach

ecm has successfully brought together many top calibre candidates and clients recently, including:

Software Engineers

- A number of bright Software Engineers with a specialised division of a global financial company.
- Kernel Developer (1st Maths, Cambridge) with a specialist division of a world-leading systems software company.
- Senior Software Engineer (PhD, 1st Physics, Oxford) with a multinational technical consultancy.
- Senior Embedded Software Engineer (BA Computer Science, Cambridge) with a leading technical consultancy.
- Programmer (1st Applied Computing, UEA) with a 3D technology company.
- Web Developer (BSc) with a remote control software company.

Product/Project Managers

- Development Team Manager (MSc) with a leading technical consultancy.
- Project Manager (2.1, Cambridge) with a household name company.
- Programme Manager (PhD, 1st Physics, UCL) with an embedded systems company.
- R&D Manager (PhD, 1st Physics, Leeds) with a start-up energy technology company.

Maths Modellers

- Researcher/Portfolio Analyst (PhD) with a financial company based in Cyprus.
- Business Analyst (PhD, 1st Loughborough) with a world-leading bio company.
- A number of very bright Mathematical Modellers with a financial modelling consultancy.
- Product Engineer/Modeller (Part III, 1st Maths, Cambridge) with a specialist engineering consultancy.
- Senior Consultant (PhD, Cambridge) with a leading mathematical software company.

Graduates/PhDs

- Graduate Mechanical Engineer (2.1 MEng, Bristol)
 with a leading technical consultancy.
- Junior Consultant (PhD, 1st Chemistry, UCL) with a telecommunications consultancy.
- Technology Analyst (PhD, 1st Physics, Manchester) with a specialised business consultancy.
- A number of bright graduates (2.1 / 1st) and PhDs for internal consultancy roles with a bluechip multinational.

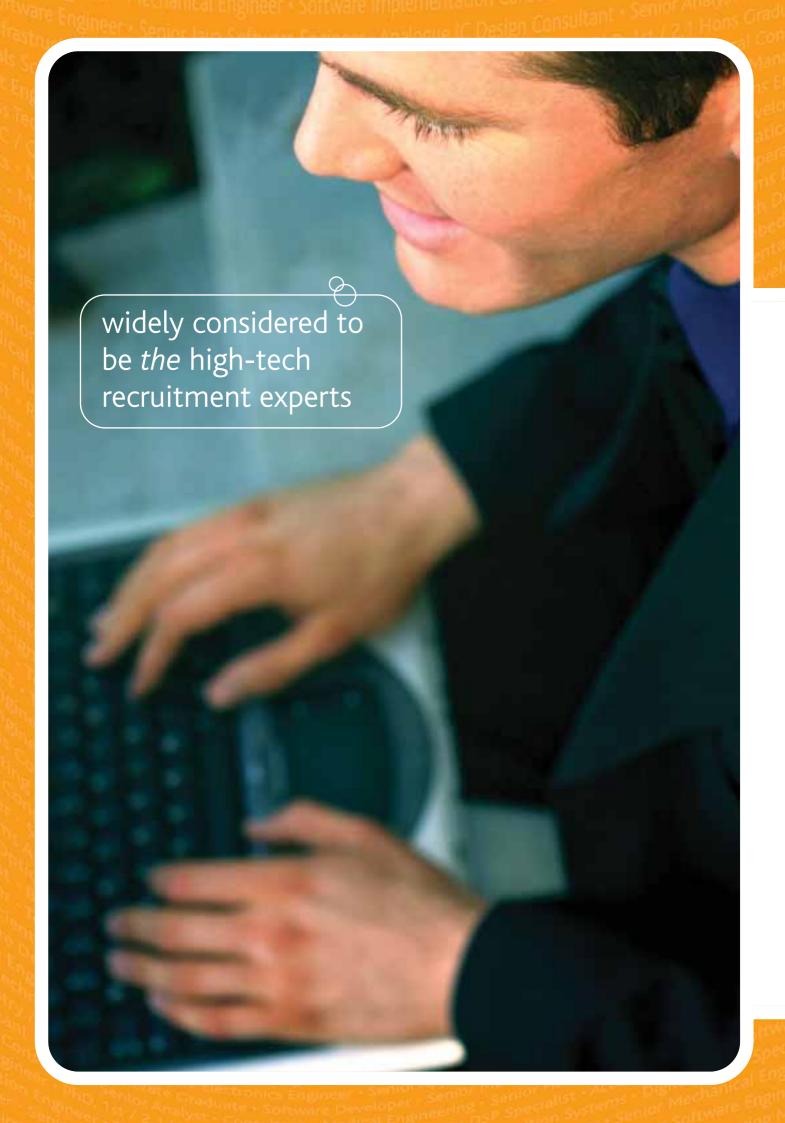


- Experienced Mechanical Engineer with an international, specialist automotive company.
- Mechanical Engineer (MSc, 2.1 Mechanical Engineering) with an innovative mechanical technology company.
- Mechanical Engineer (2.1 Engineering, Imperial)
 with an aeronautical engineering company.

Other Technical Specialists

- Test Engineer and an Infrastructure Engineer, both with a leading software tools company.
- Senior Solutions Consultant (MSc, 1st Computer Science, Manchester) with an innovative software company.
- IP Engineer (PhD, 2.1 Engineering, Cambridge)
 with a cutting-edge technology company.
- Applications Architect (PhD, 1st Maths,
 Birmingham) with a digital media company.
- Software QA Engineer (PhD) with a film special effects company.
- Lead Technical Author (BA Maths, Cambridge)
 with an automotive software company.





for over 25 years **ecm** has recruited the best... for the best

At **ecm** we find candidates the right job and clients the right people. We are proud of our reputation and the credibility we have earned over the years: that we put forward only candidates whose skills and personal attributes are a strong match with the client's requirements and who have a genuine interest in working for that organisation.

With over 25 years of experience working with the UK's most innovative high-tech companies we understand what they want and can spot that potential in a candidate.

We keep a watching brief for many of our clients and are often aware of opportunities that have not been publicised elsewhere. In fact, many of the people that **ecm** placed in the early days are now in senior positions and come back to us when they are recruiting. We also get a significant level of business through personal recommendation. If we can't help you, we will tell you.

We are paid on success and have built a strong business on this basis. Sharp sales techniques have no place in our organisation. With our reputation for finding well matched, high calibre candidates for leading companies, **ecm** are widely considered to be *the* high-tech recruitment experts.





